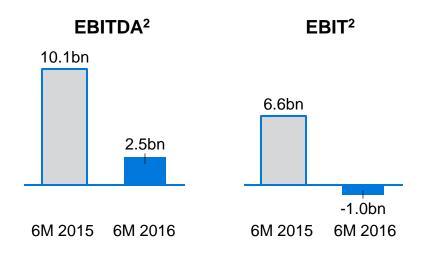
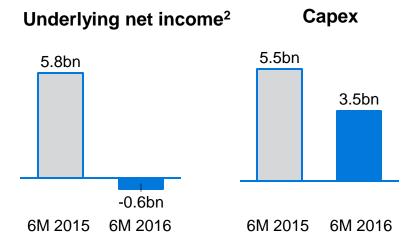
# Unipro PJSC 6M 2016 results Moscow, 11.08.2016

## 6M 2016 results<sup>1</sup>





- Stable underlying business
- Prior to extraordinary write-offs, EBIT would have been at 9.3 RUB thus exceeding 2015 level
- Earnings decline mainly due to reduction of the carrying amount of Berezovskaya-3 by 10.6bn RUB caused by accident in February 2016



## Berezovskaya 3 update

# Business impact

- Damage of equipment and lost margin due to unscheduled repairs
- Level of boiler damage impacts amount of repair works and recommissioning time

#### **Current estimation**

- Latest examination: 50% of boiler damaged
- Reconstruction costs at least RUB 25bn
- Recommissioning not before mid 2018
- CSA capacity payments will be available after recommissioning up to 2024

# Insurance coverage

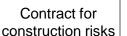
## Property damage

## Business interruption

Contract for operational risks ("all risk policy")











- Negotiations with the insurers' panel are ongoing, management believes that significant amount of potential damage will be covered
- Business interruption insurance covers a period of 12 months after accident including a waiting period of 90 days
- Payouts expected in 4Q 2016 and 2017

#### **Next steps**



- Finalisation of damage examination
- Continuation of reinforcement and dismanteling
- Start of reconstruction
- Agreement on insurance payout



## Market environment and regulation

#### European zone

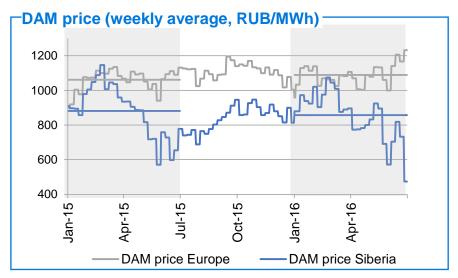
- Day ahead market price 2.6% YoY mainly due to gas tariff indexation from July 2015 by +7.5%
- Increased volatility of the price in Surgut due to the capacity surplus

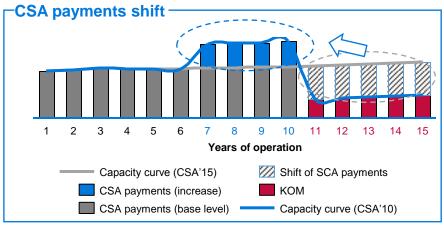
#### Siberian zone

- Day ahead market price -2.7% YoY mainly due to higher hydro generation
- Electricity consumption +1.7% YoY (colder weather)

#### Regulation

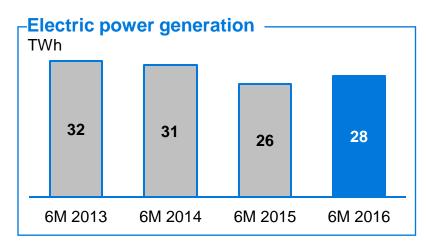
 Decision by regulator to shift CSA payments from period of years 11-15 into years 7-10. Expected payments will significantly increase for each capacity under CSA from 7<sup>th</sup> to 10<sup>th</sup> year

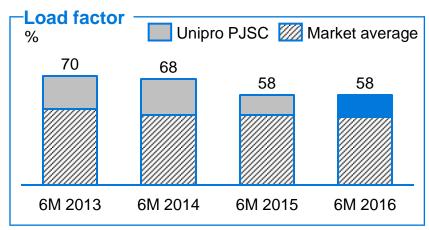


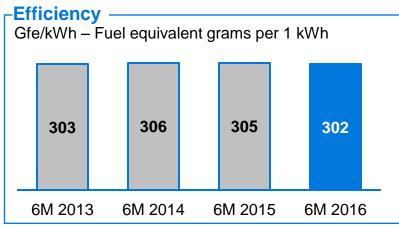




## **Operational development**







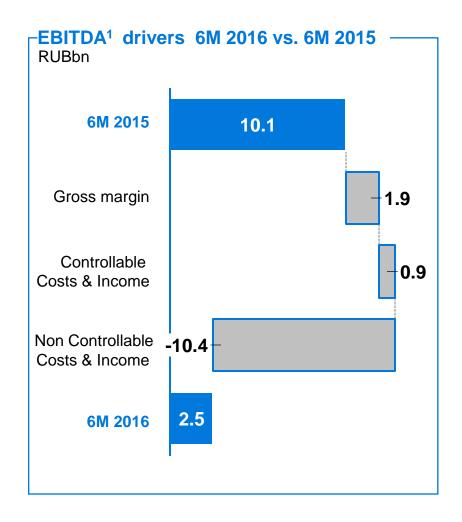
Power generation increased by 7% mainly due to higher level of load factor at Surgutskaya 2

Increased level of capacity surplus effected on market average load factor

Strict control on fuel prices



## **Earnings development**



#### Gross margin: +10.7% to RUB 19.4bn

- One month earnings contribution from newly commissioned Berezovskaya 3
- Higher power production at Surgutskaya 2
- Increase of capacity payments under CSA due to higher state bonds yield

#### Controllable costs: -14.2% to RUB 5.6bn

 Mainly due to decreased maintenance costs at Surgutskaya 2

# Non Controllable costs: Significant increase due to one-off effect

 Reduction of the carrying amount of Berezovskaya 3 by RUB 10.6bn



# Rebranding of E.ON Russia to Unipro PJSC



- As a result of the new strategy, on 1<sup>st</sup> January 2016 E.ON Group was divided into two companies: E.ON SE and Uniper SE
- E.ON SE will focus on the renewables generation, distribution networks, and customer solutions
- Uniper SE will combine large-scale power generation and the effective management of global and regional energy supply chains
- E.ON Russia became a part of the Uniper Group and on 23 June 2016, was renamed into Unipro PJSC





# Reporting calendar & contact

#### Reporting calendar -

Date	Event
October 21, 2016	Publication of the RAS statements of Unipro PJSC for 9 months of 2016
November 10, 2016	Publication of the IFRS financial results of Unipro PJSC for 9 months of 2016

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### **Disclaimer**

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